

Sales Executive SaaS

DUBLIN, IRELAND



PRESENTED TO YOU BY i-RECRUIT

Introduction

Our client offers a very specific SAAS product for the care industry. Their unique product is very smart and at the cutting edge of technology. They are looking for an experienced salesperson to join their small team in their office in Dublin 2.

There are opportunities for this role to have a hybrid nature, but you should expect to spend most of the first three months in the office as you become accustomed to the product and the culture of the company.

Great prospects going forward as you join a company that is growing exponentially.



Overview

You'll need to be a confident self-starter, with experience of the Software as a Service sector, developing your own pipeline, initially in the UK market, from a list of over 12000 prospects. You'll follow the sales process through from start to finish and take pride from selling a top-quality product to a marketplace that is crying out for what it offers.

You'll also deal with inbound enquires as they come in, and take ownership of them, following through the same sales process.

You'll need solid IT skills and will be experienced in using CRM software.



The Package

You wouldn't expect us to disclose the salary range at this early stage, but we're very confident that we'll meet your expectations.

Our client understands the value of rewarding staff well, and has constructed an excellent package combining a strong salary with an uncapped commission package.



Next...

If we've piqued your interest, we'd be happy to schedule a call to discuss the role in more detail. If both parties are happy to proceed, we'll get you and the client talking for a series of interviews.

And if that goes well...welcome to your new job.



A bit about us

We have decades of experience of recruitment, business and commerce, and it shows. Trading since 2018, we're an independent and proud Irish company, working mainly within the tech sector across Bulgaria, Ireland and the UK. We have developed some very smart techniques for finding key staff for our portfolio of clients. It can be hard and laborious work, but it's really effective.

But you know that already, or you wouldn't be sitting there, reading this.

We treat our candidates with a great deal of respect, and because of this, we develop strong relationships with our ever-increasing database of talent.

We never forget that we are dealing with people who are making life changing decisions. We'd be *delighted* to help you on to the next stage of your career.



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